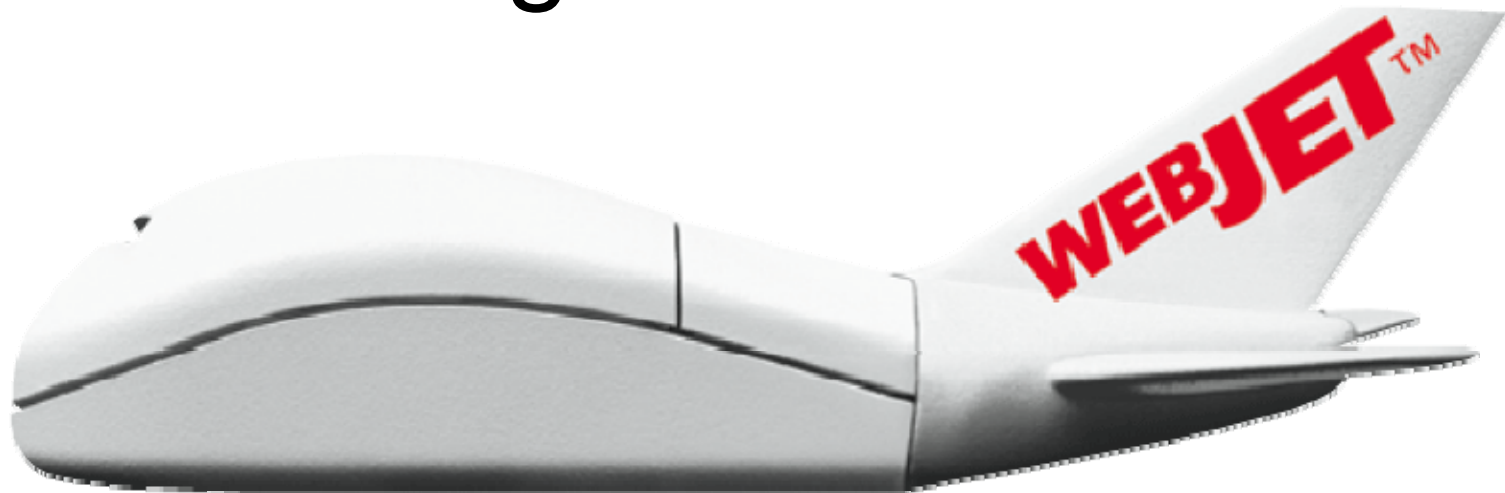


Full Year Results

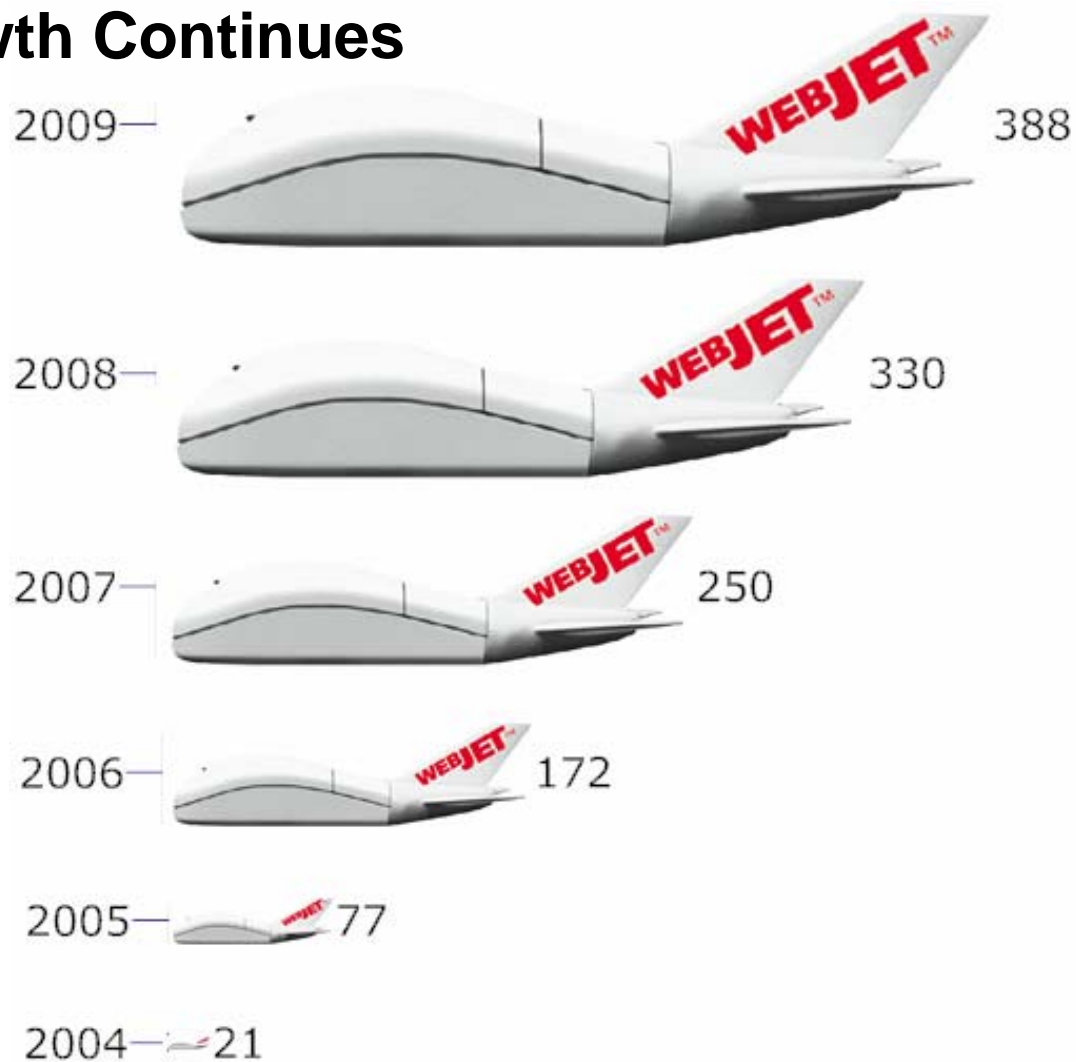
Year Ending 30th June 2009



Results, 6 August 2009



Sales Growth Continues



Last 4 Years

Millions (\$)





2009 Full Year Review

Financial Performance

Transactions up 21%, NPAT up 15% ⁽¹⁾, Dividends up 30%

Market Dynamics

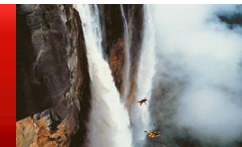
#1 in Australia, #3 in NZ, Online Continues to Grow

Strategic Landscape

New Products and New Market Initiatives

(1) Excludes one off tax credit of 2.7M





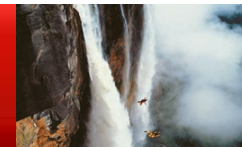
Highlights – TTV Up 17%

All \$M	2008-09	2007-08	% Change
TTV	388	330	+17%

Transactions up +21%

Unit Prices down -4%





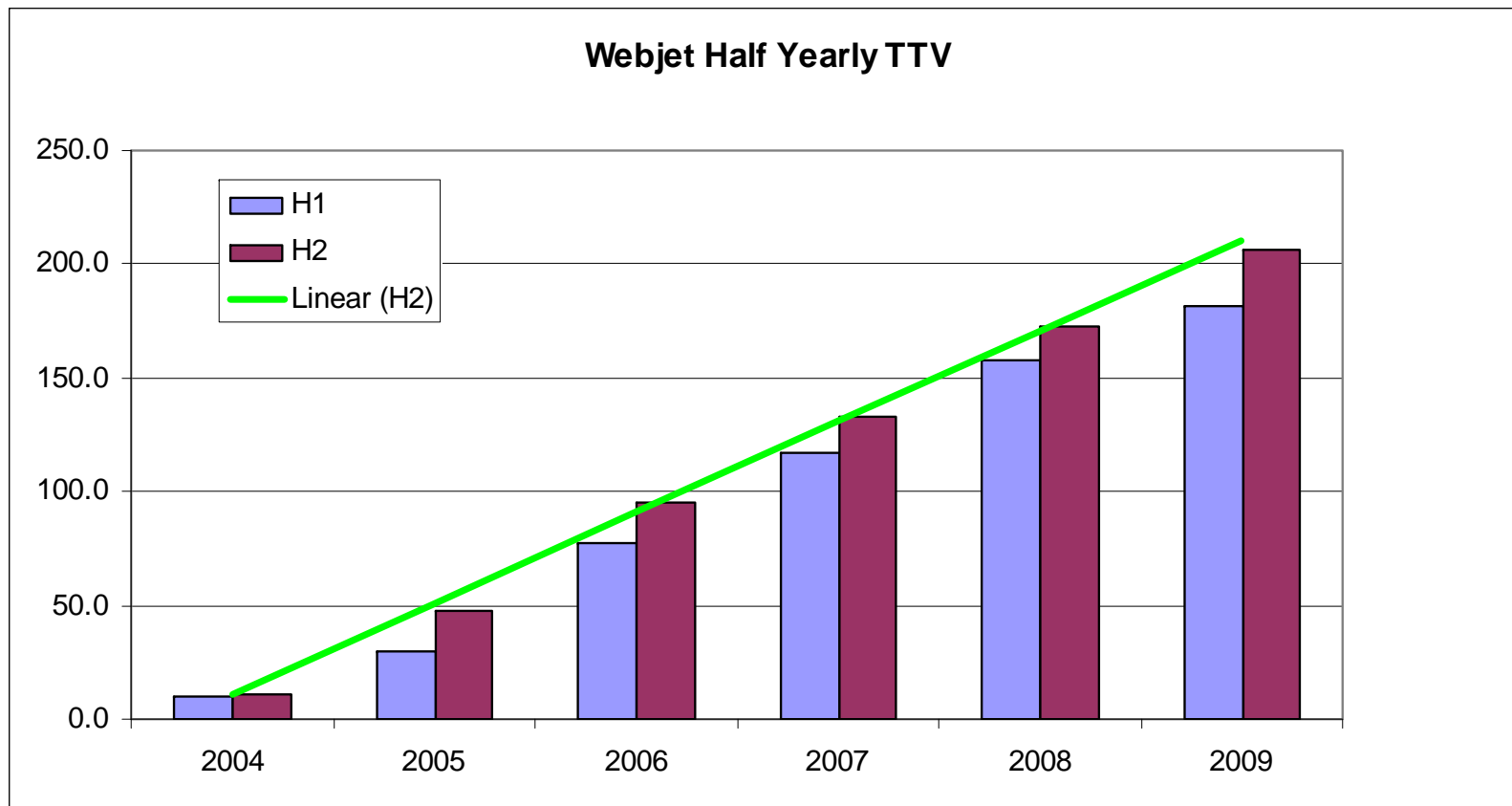
Highlights – Dividend Up 30%

All \$M	2008-09	2007-08	% Change
TTV	388	330	+17%
NPBT	10.8	9.4	+14%
NPAT	7.7	6.7 ⁽¹⁾	+15%
EPS	10.2 cents	8.9 cents ⁽¹⁾	+15%
Dividend (fully franked)	6.5 cents	5.0 cents	+30%

(1) Excludes one off tax credit of 2.7M

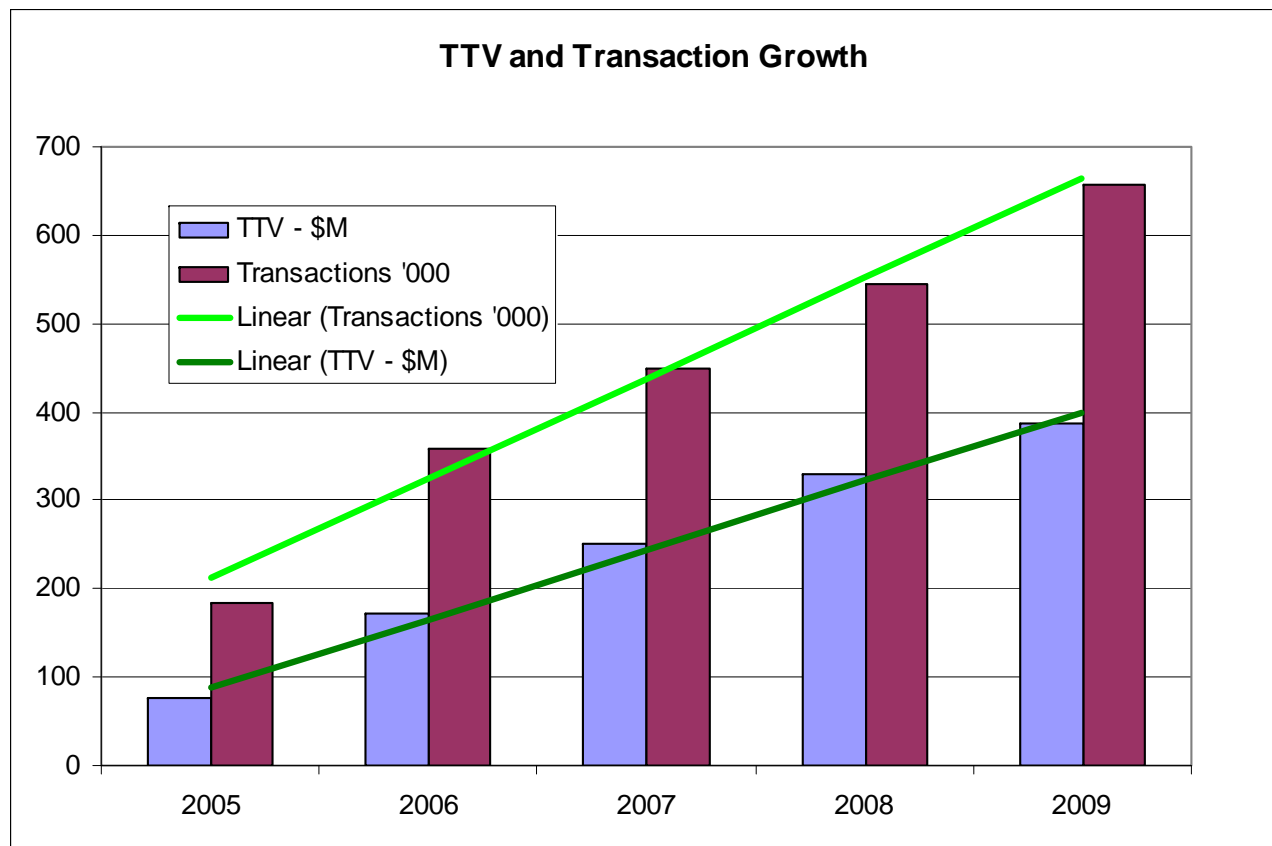


Sale Growth – Eleven Consecutive Halves



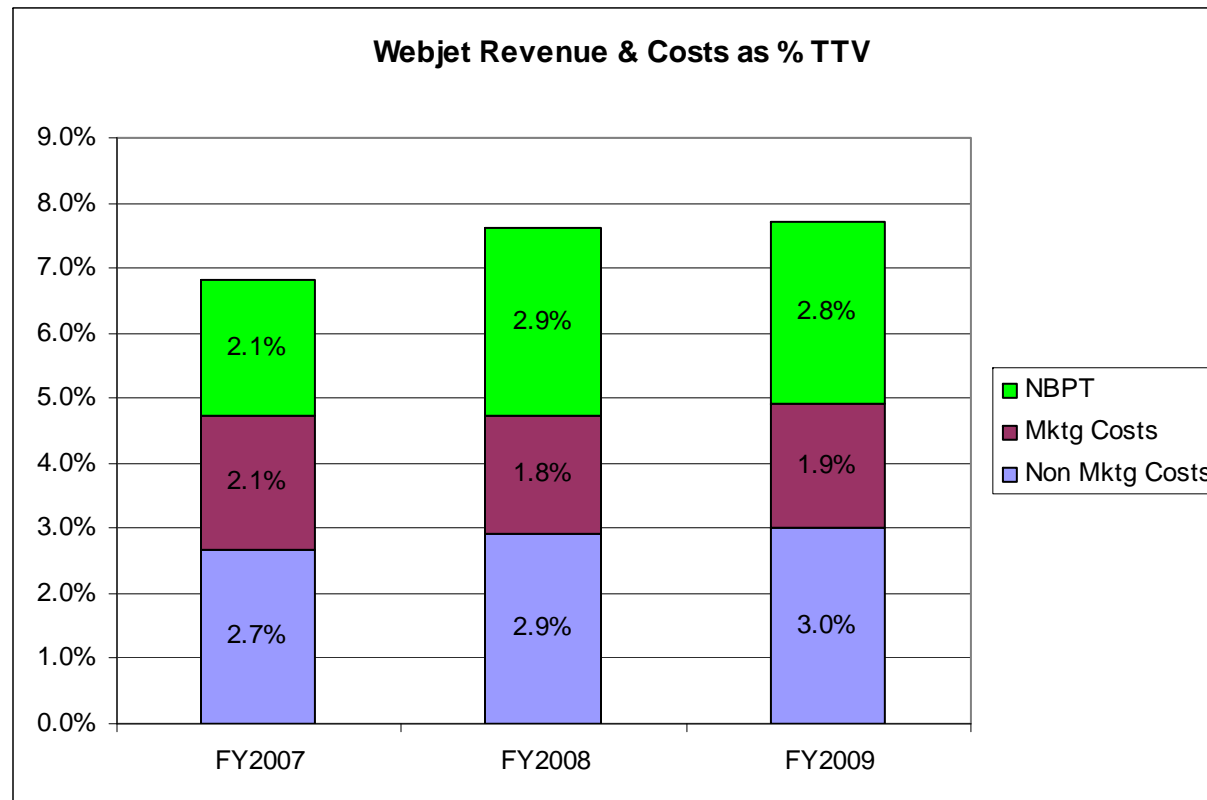


Airfare Discounting Effect Transaction Growth Exceeds TTV Growth

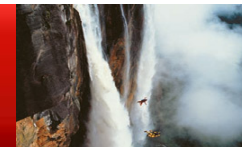




Margins Maintained + Investing in Service Quality



Expressed as a % of TTV



Strong Balance Sheet – No Debt

All \$M rounded	Jun 2009	Jun 2008	Change
Cash	31	28	+3
Debtors	1	1	-
Non Current Assets	9	8	+1
Liabilities	7	7	-
Equity	34	30	+4



Growth Opportunities – Update

Geography

Product

Advanced

Australia

Clear #1
Gap Widens Further

International Air

Competitive Edge
Budget Breaker
Deal Finder
(Alerts, Maps, Grids)

Evolving

New Zealand

Evolving #3 ⁽¹⁾
Expanding Flight Range

Hotels

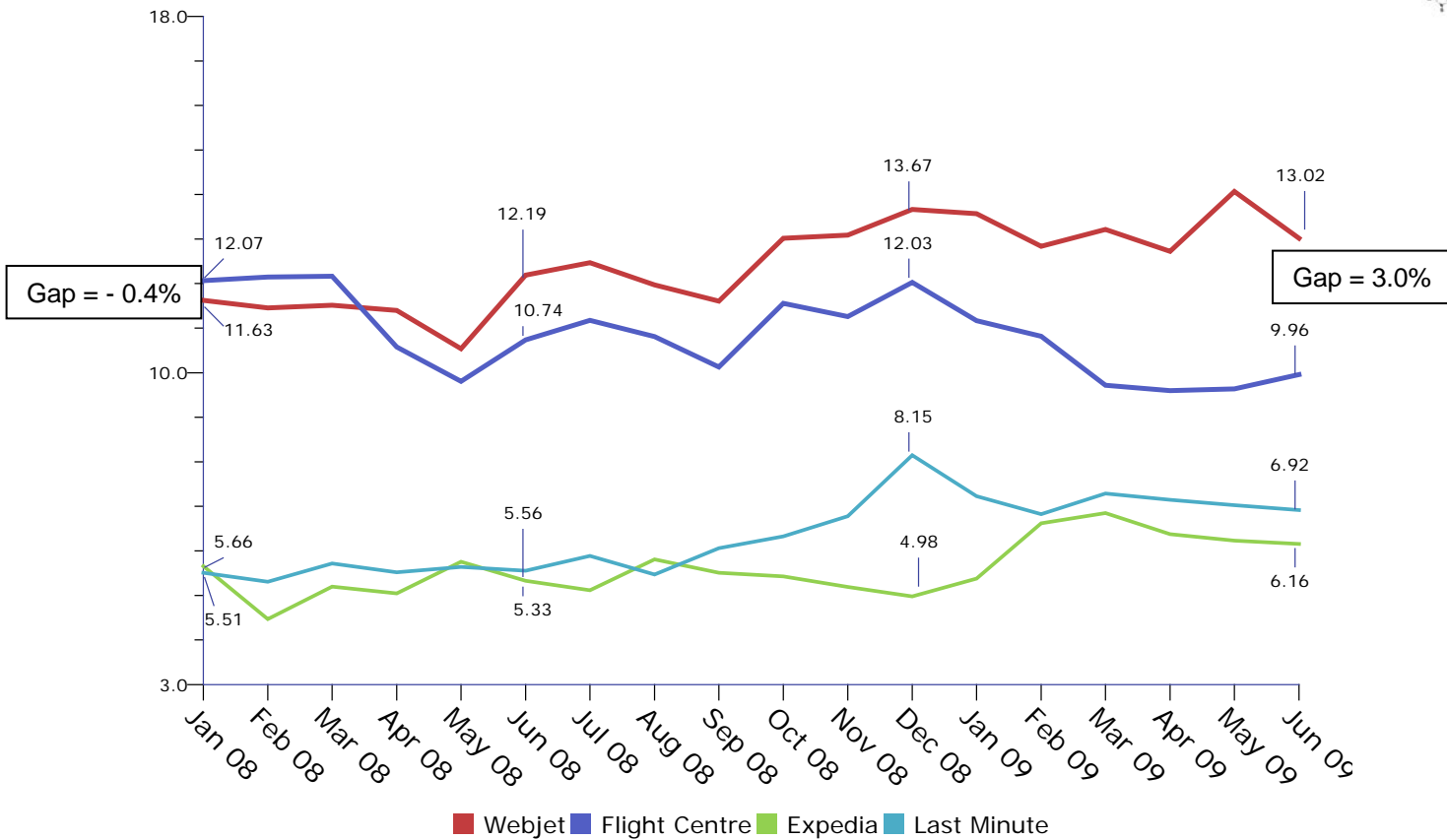
Stay + Pay
(\$10 secures your Hotel booking)

(1) Based on Hitwise Visitors 12 month average




Market Share - Australia

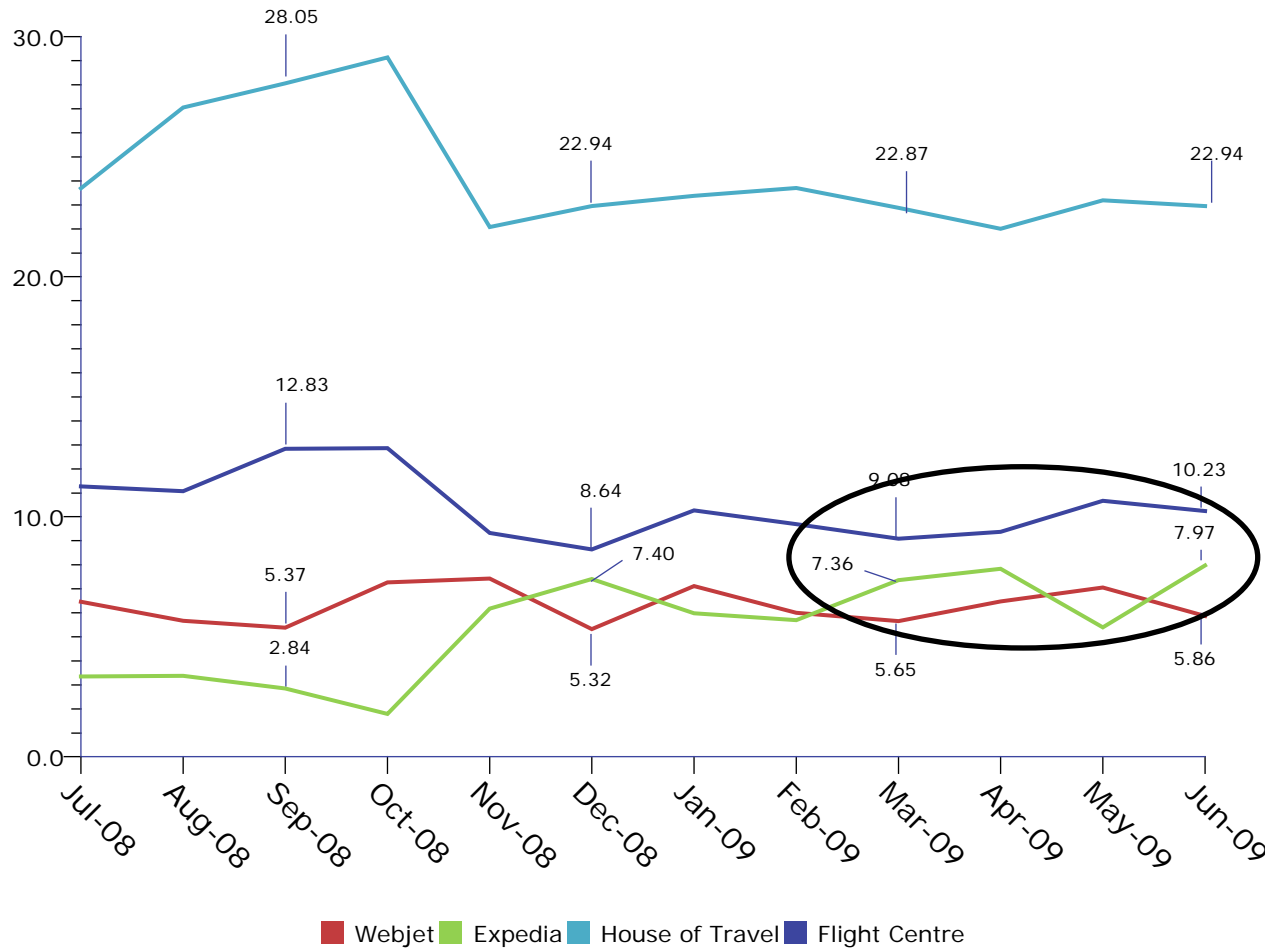
Webjet clear #1 last 12 months





Market Share – New Zealand

 New Zealand



Battle for 2nd Place Continues

Budget Breaker

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It's a wonder how far your dollar can take you.


Whatever your budget is, you're sure to find great deals using Webjet's Budget Breaker.

All you need to do is select your departure city, month of travel, then adjust the price range bar to your ideal price. The cheapest flights will appear instantly - you might be able to go further than you think!

You can also track flight prices using [My Deal Finder](#) and receive free alerts showing you the cheapest days to fly to your chosen destinations.

Departure: Month:

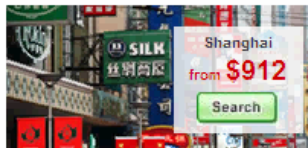
 **Tip:** Click on a city to view departure dates

 **Note:** Prices are per person including all airline taxes.

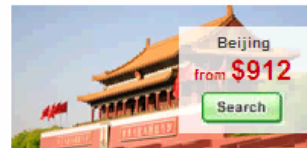
Price range: **\$900 - \$1000 (drag to adjust)**



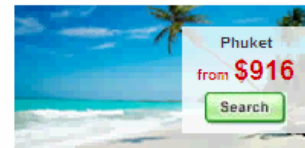
Cheapest Return Flights...



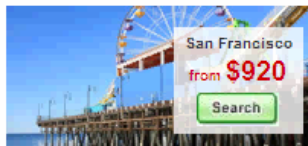
Shanghai
from **\$912**
[Search](#)



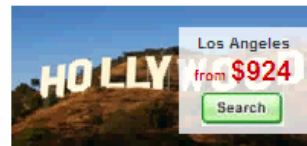
Beijing
from **\$912**
[Search](#)



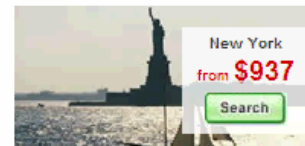
Phuket
from **\$916**
[Search](#)



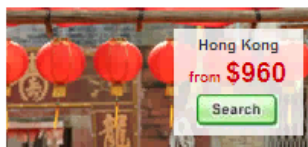
San Francisco
from **\$920**
[Search](#)



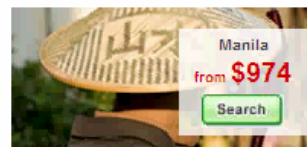
Los Angeles
from **\$924**
[Search](#)



New York
from **\$937**
[Search](#)



Hong Kong
from **\$960**
[Search](#)



Manila
from **\$974**
[Search](#)



Hanoi
from **\$984**
[Search](#)

Booking fees apply as follows:

Webjet Processing fee: Domestic \$19.95, Trans Tasman \$22.95, International \$29.95

Booking Price Guarantee: Domestic \$9.95, Trans Tasman \$12.95, International \$19.95

Airfare Conditions:

All prices on this page are subject to change without notice. Whilst Webjet makes every effort to provide you with accurate and up to date information, in the event a product is listed at an incorrect price, whether due to typographical, photographic, or otherwise, Webjet may refuse or cancel any other orders placed for a product listed at the incorrect price. Prices are subject to availability, are per person, in AUD and include all airline taxes and surcharges. Normal airfare conditions and booking fees apply, details will be displayed during the booking process.

FLIGHT SEARCH

Type of Trip:

Return One Way

From:

To:

Depart:

Return:

Class:

Adults (2-11) Infants (<2)

[Search Flights](#)

Prices are displayed in Australian dollars.

[International Airfare Specials](#)



TRAVEL TOOLS

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- [Planitonearth](#)
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- [Economy Class Specials](#)
- [Premium Economy Class Specials](#)
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- [More Flight Options](#)
- [10 Ways To Find Cheap Flights](#)
- [Budget Breaker](#)

WORLD GUIDES

- From Melbourne to Athens, Dublin, London, Paris and Rome
- Departures anytime between: 01/12/2009 - 13/12/2009

For those unexpected events

[Purchase Here >>](#)



Cheapest return flights from Melbourne to Athens

*Inclusive of all airline taxes and surcharges**

cheapest flight

 Wed 2 Dec 4:30 PM	 Thu 3 Dec 3:40 PM	 Sun 6 Dec 4:30 PM	 Thu 10 Dec 4:30 PM	 Sun 13 Dec 4:30 PM
\$2,027	\$2,358	\$2,217	\$2,368	\$2,217






(As at 08:42am EST Sun 2 August 2009, subject to availability)

[Search Flights](#)

Cheapest return flights from Melbourne to Dublin

*Inclusive of all airline taxes and surcharges**

cheapest flight

 Fri 4 Dec 3:40 PM	 Tue 8 Dec 3:40 PM	 Wed 9 Dec 3:35 PM	 Sat 12 Dec 3:35 PM	 Sun 13 Dec 3:35 PM
\$2,458	\$2,631	\$2,302	\$2,573	\$2,302





(As at 08:42am EST Sun 2 August 2009, subject to availability)

[Search Flights](#)

Cheapest return flights from Melbourne to London

*Inclusive of all airline taxes and surcharges**

cheapest flight

 Wed 2 Dec 1:10 AM	 Fri 4 Dec 1:10 AM	 Sun 6 Dec 3:40 PM	 Mon 7 Dec 12:45 AM	 Fri 11 Dec 1:10 AM
\$1,666	\$1,856	\$1,856	\$1,856	\$1,925

(As at 08:42am EST Sun 2 August 2009, subject to availability)

[Search Flights](#)


Cheap Flights for Sydney to Europe (return)


[<< Maps Home](#)

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A Webjet Processing Fee of \$29.95 and [Booking Price Guarantee](#) of \$19.95 applies per booking which can include multiple passengers and products.

 **Tip:** Click a fare and enter your return date. Use the slider to view different days.

 **Note:** Fares subject to availability. Fares per person in AUD including all Taxes.

Departure:

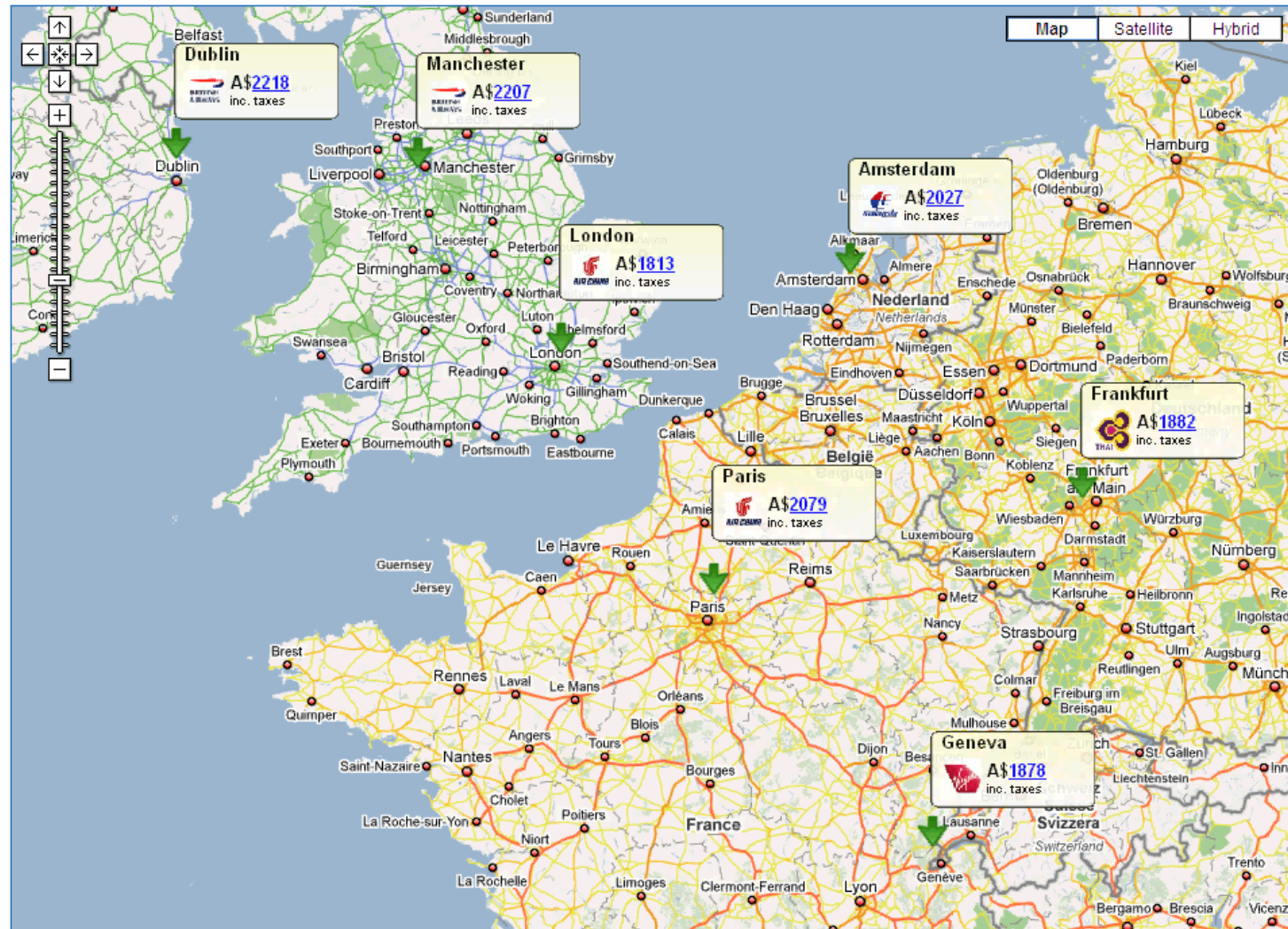
Sydney

Month:

October

[Visitor Survey](#)

Thu 01 | Fri 02 | Sat 03 | Sun 04 | Mon 05 | Tue 06 | Wed 07 | Thu 08 | Fri 09 | Sat 10 | Sun 11 | Mon 12 | Tue 13 | Wed 14 | Thu 15 | Fri 16 | Sat 17 | Sun 18 | Mon 19 | Tue 20 | Wed 21 | Thu 22 | Fri 23 | Sat 24 | Sun 25 | Mon 26 | Tue 27 | Wed 28 | Thu 29 | Fri 30 | Sat 31



Select Hotel Select Rooms Add Options **Payment** Confirmation

Stay then Pay
 Just \$10 secures your hotel

68 Hotels Found in Sydney, Australia

Sort results for Sydney by: Hotel Name Location Star rating Price Filter By: All Locations All Star Ratings

Search results for Sydney Previous 7 days All rooms are in Australian Dollars including local taxes and are per Room per Night Next 7 days

Click the button to choose your desired hotel. AUD USD

Compare up to 5 hotels side by side

	Fri 03 Jul	Sat 04 Jul	Sun 05 Jul	Mon 06 Jul	Tue 07 Jul	Wed 08 Jul	Thu 09 Jul	Fri 10 Jul
<input type="checkbox"/> Blue - A Taj Hotel ★★★★★ Sydney <input type="button" value="Select"/> This is a very funky, trendy hotel. The superlative style of a boutique hotel, combined with service of an international five star hotel.	313	313	313	313	313	313	313	313
<input type="checkbox"/> Diamant ★★★★★ Sydney <input type="button" value="Select"/> A high quality boutique hotel, opened in September 2007. Fantastic area to be located if you like a lively scene with hip restaurants and bars.	295	295	295	295	295	295	295	295
<input type="checkbox"/> Four Seasons ★★★★★ Sydney <input type="button" value="Select"/> Deluxe 5 star hotel in a spectacular location - excellent option, particularly for guests wanting harbour views.	270	270	270	270	270	270	270	270
<input type="checkbox"/> Fraser Suites ★★★★★ Sydney <input type="button" value="Select"/> A new jewel in Sydney's crown. These suites are luxurious and contemporary in a very central location. Perfect for business and leisure.	255	255	255	255	255	255	255	255
<input type="checkbox"/> Mariott ★★★★★ Sydney <input type="button" value="Select"/> This is a deluxe city hotel. There are a heated rooftop pool and a steam room.	230	230	230	230	230	230	230	230
<input type="checkbox"/> Mendina Harbourside ★★★★★ Sydney <input type="button" value="Select"/> Offers easy access to the Central Business District as well as the many attractions of Sydney. Facilities included heated pool, sauna and fitness.	215	215	215	215	215	215	215	215
<input type="checkbox"/> Observatory ★★★★ Sydney <input type="button" value="Select"/> A genuine 5 star deluxe boutique hotel which also features a Day Spa, Health Club and Indoor pool	199	199	199	199	199	199	199	199

International hotels are converted to current exchange rates and may change.
 A Booking Guarantee fee of \$10 secures your hotel. The total booking price will be shown on the itinerary preview page.

New Hotel Search

Search accommodation in Rooms:
 Check In: Adults: Hotel Name:
 Check Out: Children:

Prices are displayed in Australian Dollars

Hotel Comparison Tips

Simply click on the icon to add a hotel to your shortlist. Compare your selected hotels in detail by clicking

[Show Hotel Details](#)



[Learn More](#)

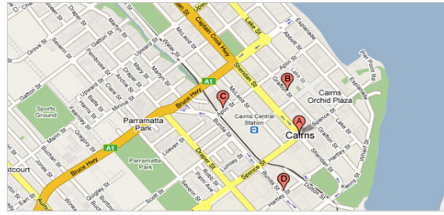
Online Answers

Enter a question:

- [Online assistance from our service centre consultants](#)
- [Helpful Information](#)
- [Contact Us/Help](#)
- [Change My Booking](#)
- [About us](#)

Select Hotel Select Rooms Add Options Payment Confirmation


Shortlisted Hotels in Cairns, Australia Checkin: Sat 4 Jul Checkout: Tue 7 Jul (3 nights)



Stay then Pay Just \$10 secures your hotel

Hotel Comparison Tips

Simply click on the icon to add a hotel to your shortlist. Compare your selected hotels in detail by clicking [Show Hotel Details](#)







[Learn More](#)

Online Answers

Enter a question:

- [Online assistance from our service centre consultants](#)
- [Helpful Information](#)
- [Contact Us/Help](#)
- [Change My Booking](#)
- [About us](#)

Property	Sea Temple Resort & Spa Port Douglas	Sea Temple Resort & Spa Palm Cove	Pullman Reef Hotel Casino Cairns	Park Royal Cairns Forshore																																																												
Rating	★★★★	★★★★	★★★★	★★★★																																																												
																																																																
	Beautifully located on the beachfront at the end of 4-Mile Beach, the Sea Temple Resort and Spa Port Douglas is just 5km from the Port Douglas town centre. Situated in a region of irresistible natural beauty, with the Great Barrier Reef, the World Heritage listed Rainforest and shimmering blues and greens of the Coral Sea. Choose from 194 beautifully detailed guest rooms including studios, 2 and 3 bedroom apartments and villas	Positioned beachfront in desirable Palm Cove, this world class resort offers guests total indulgence combined with the exotic surrounds of this prestigious tropical destination. Asian inspired architecture sensitively blending with the palm fringed shore and sapphire blue waters of the Coral Sea.	Pullman Reef Casino Hotel Cairns is Tropical North Queensland's most prestigious hotel and casino complex, situated alongside Trinity Inlet, opposite the new Reef Fleet Terminal. All rooms feature a Jacuzzi style spa bath and private garden balcony. The complex offers a variety of dining and entertainment options for guests and visitors including the Reef Casino and Cairns Rainforest Dome.	Beautifully located on the beachfront at the end of 4-Mile Beach, the Sea Temple Resort and Spa Port Douglas is just 5km from the Port Douglas town centre. Situated in a region of irresistible natural beauty, with the Great Barrier Reef, the World Heritage listed Rainforest and shimmering blues and greens of the Coral Sea.																																																												
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CBD	64km	12km	18km	53km																																																												
Facilities	24h Room Service Bar Bar / Lounge Child Minding Cocktail Bar Conference Centre Currency Exchange Services Direct Internet Access Gym / Fitness Hotel Car Park Lift Massage Meeting / Banquet Facilities Restaurant Secretarial Service Spa Swimming Pool Tour Desk Wireless Internet Access	24h Room Service Bar Bar / Lounge Child Minding Cocktail Bar Conference Centre Currency Exchange Services Lift Massage Meeting / Banquet Facilities Restaurant Secretarial Service Spa Swimming Pool Tour Desk Wireless Internet Access	24h Room Service Bar Bar / Lounge Child Minding Cocktail Bar Conference Centre Currency Exchange Services Direct Internet Access Gym / Fitness Hotel Car Park Lift Massage Meeting / Banquet Facilities Restaurant Tour Desk Wireless Internet Access	24h Room Service Conference Centre Currency Exchange Services Direct Internet Access Gym / Fitness Hotel Car Park Lift Massage Meeting / Banquet Facilities Restaurant Secretarial Service Tour Desk Wireless Internet Access																																																												
	<table border="1"> <thead> <tr> <th>Room Type</th> <th>Total AUD</th> </tr> </thead> <tbody> <tr> <td>Studio Spa Double</td> <td>831</td> </tr> <tr> <td>Studio Spa, Twin</td> <td>831</td> </tr> <tr> <td>Room and Breakfast, Double</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Twin</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Double</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Twin</td> <td>1045</td> </tr> </tbody> </table>	Room Type	Total AUD	Studio Spa Double	831	Studio Spa, Twin	831	Room and Breakfast, Double	1045	Room and Breakfast, Twin	1045	Room and Breakfast, Double	1045	Room and Breakfast, Twin	1045	<table border="1"> <thead> <tr> <th>Room Type</th> <th>Total AUD</th> </tr> </thead> <tbody> <tr> <td>Studio Spa Double</td> <td>831</td> </tr> <tr> <td>Studio Spa, Twin</td> <td>831</td> </tr> <tr> <td>Room and Breakfast, Double</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Twin</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Double</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Twin</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, King</td> <td>1200</td> </tr> <tr> <td>Room and Breakfast, King</td> <td>1200</td> </tr> </tbody> </table>	Room Type	Total AUD	Studio Spa Double	831	Studio Spa, Twin	831	Room and Breakfast, Double	1045	Room and Breakfast, Twin	1045	Room and Breakfast, Double	1045	Room and Breakfast, Twin	1045	Room and Breakfast, King	1200	Room and Breakfast, King	1200	<table border="1"> <thead> <tr> <th>Room Type</th> <th>Total AUD</th> </tr> </thead> <tbody> <tr> <td>Studio Spa Double</td> <td>831</td> </tr> <tr> <td>Studio Spa, Twin</td> <td>831</td> </tr> <tr> <td>Room and Breakfast, Double</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Twin</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Double</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Twin</td> <td>1045</td> </tr> </tbody> </table>	Room Type	Total AUD	Studio Spa Double	831	Studio Spa, Twin	831	Room and Breakfast, Double	1045	Room and Breakfast, Twin	1045	Room and Breakfast, Double	1045	Room and Breakfast, Twin	1045	<table border="1"> <thead> <tr> <th>Room Type</th> <th>Total AUD</th> </tr> </thead> <tbody> <tr> <td>Studio Spa Double</td> <td>831</td> </tr> <tr> <td>Studio Spa, Twin</td> <td>831</td> </tr> <tr> <td>Room and Breakfast, Double</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Twin</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Double</td> <td>1045</td> </tr> <tr> <td>Room and Breakfast, Twin</td> <td>1045</td> </tr> </tbody> </table>	Room Type	Total AUD	Studio Spa Double	831	Studio Spa, Twin	831	Room and Breakfast, Double	1045	Room and Breakfast, Twin	1045	Room and Breakfast, Double	1045	Room and Breakfast, Twin	1045
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Strategic Landscape

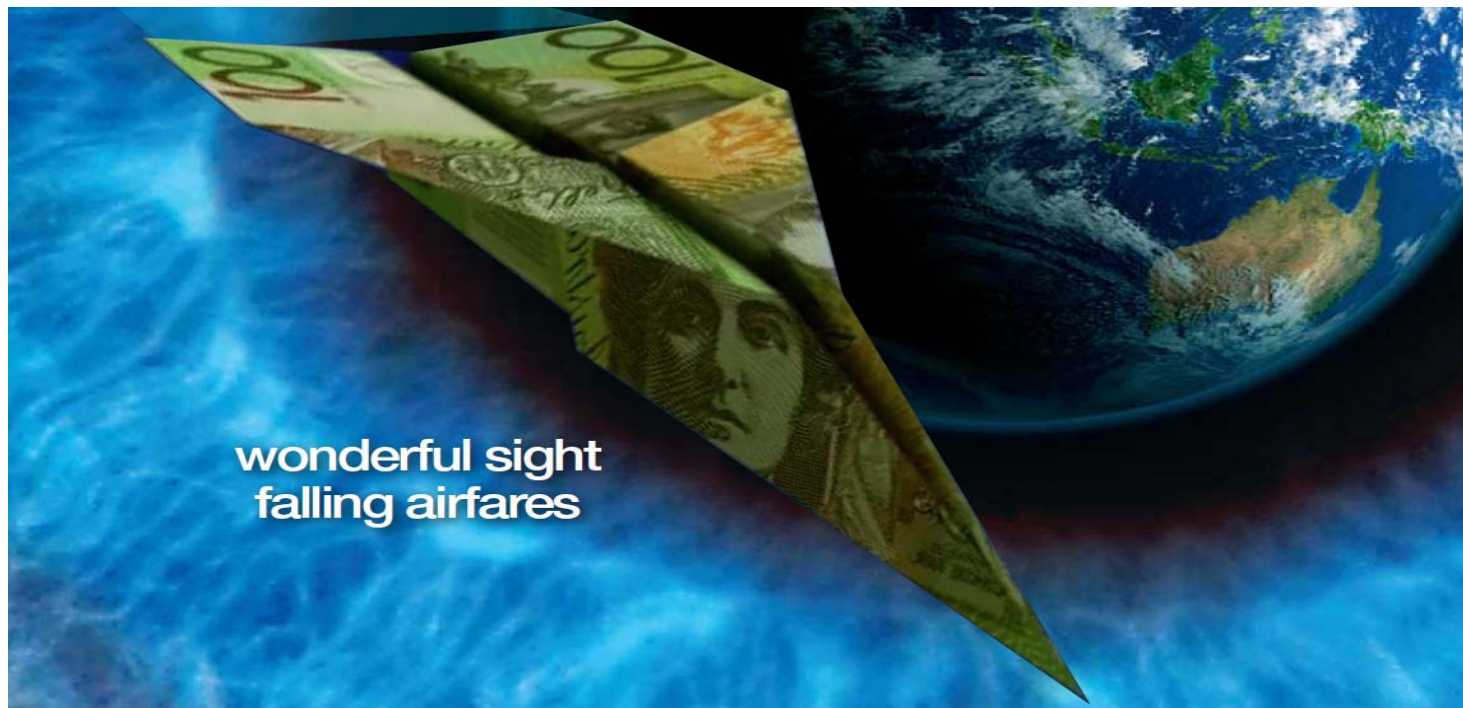
- Last Year's Macro Predictions Accurate
 - Unit value decrease*
 - Bargain hunting*
 - Market share shift*
- Tentative Signs of Market Bottom
 - Not yet in recovery phase*
 - Remaining threat in unemployment levels*
- Unique Marketing Opportunity
- Major Quality Push
- New Product Initiatives
 - Budget Breaker*
 - Stay 'N' Pay*
- New Markets



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